

Queries and replies for the RFP No. NRSP/FW/RQ-2393 - Firewalls

S.No.	Queries	NRSP Responses
1.	<p>Clarify the exact quantities required for the following items:</p> <ul style="list-style-type: none"> • 10G Ethernet Network Cables • Uplink Fiber Cables • Required SFP modules 	<ul style="list-style-type: none"> • 10G SFP Cooper – 04 Qty Per Firewall • 1G SFP Long Range – 02 Qty Per Firewall • 1G SFP Short Range – 02 Qty Per Firewall • 10 Ethernet Cables / Uplink Cables – As per proposed design to meet requirements
2.	<p>Keeping in view of these factors, we request to open the RFP eligibility criteria to participate and ensure transparency and competitive bidding process.</p> <div data-bbox="267 779 954 898" style="border: 1px solid black; padding: 5px;"> <p>f) Proposed Solution must be listed in Latest Gartner Magic Leaders Quadrant for Enterprise Network Firewalls (evidence to be attached with the technical proposal)</p> <p>g) Must have OEM Presence in Pakistan for Minimum of 10 Years (Attach proof with the technical proposal)</p> </div> <hr style="border: 2px solid black;"/> <p>h) Must have Minimum 5 Deployments by OEM including banking/financial sector in Pakistan (Share the complete list with contact person details for verification purpose with the technical proposal)</p> <p>i) Must quote onsite Installation and Configuration by OEM</p> <p>j) Must quote Onsite Training for NRSP employees by OEM</p> <div data-bbox="267 1234 880 1921" style="border: 1px solid black; padding: 5px;"> <p>Figure 1. Magic Quadrant for Hybrid Mesh Firewall</p> <p>As of July 2025 © Gartner, Inc.</p> </div>	<p>F) By asking (Gartner Leaders) NRSP intends to achieve low risk, high stability, and proven deployments of OEMs. Further Any OEM in leaders can apply, however we can omit the OEM presence. in this case checkpoint can also apply whereas Palo alto and FortiGate OEM already has presence in Pakistan.</p> <p>H) The OEM Gartner leaders has multiple deployments in Pakistan, including banking sector implementations and numerous enterprise installations through certified partners.</p> <p>I) If Bidder has OEM certified resources for onsite Installation and Configuration, in this case NRSP can omit binding by OEM.</p> <p>J) If Bidder has OEM certified resources for Trainings, in this case NRSP can omit binding by OEM.</p>