

Expression of Interest
for
Hiring of Private Sector Training Firm / Institution
for Providing Technical and Vocational Trainings under NPGP Punjab

Ref No: NRSP/IFAD-NPGP/TVST-R1/Punjab/01

Issue Date 23rd June, 2023

I would like to request clarifications regarding the EOI;

- 1. Q:** Is it mandatory for a firm to have been incorporated for a minimum of five years? Could you please clarify whether an organization/institute that has been registered for less than five years would still be eligible to apply for this project?

A: Five years is a mandatory and minimum requirement.
- 2. Q:** Are joint ventures or consortium permitted for this proposal? If they are allowed, is there any specific limit on the number of consortium partners?

A: Joint ventures or consortium is permitted for this proposal; the number of partners should not be more than two with one as lead partner.
- 3. Q:** Is it mandatory for the Training Service Provider (TSP) to register/affiliated with NAVTTC/TEVTA in order to meet the eligibility criteria for this EOI?

A: Yes. Any TVST SP that has affiliation with provincial TVST authorities (such as STEVTA and Punjab Vocational Training Council etc.) are also eligible to apply.
- 4. Q:** Can an organization that is not registered/affiliated with NAVTTC/TEVTA, still apply as part of a consortium or joint venture, if its consortium partners are registered/affiliated with NAVTTC/TEVTA or run their courses?

A: Please see response under question No. 3 above.
- 5. Q:** In Section "Form EOI-2," should we consolidate the information of all consortium partners into a single form on the letterhead of the lead organization?

A: Information of all the partners to be provided separately on the lead partner letter head.
- 6. Q:** Is it necessary to include CVs of key staff members in this EOI, or is it acceptable to provide a list of staff without their CVs? Furthermore, are there any minimum requirements regarding the number of staff members and their respective positions?

A: CVs of key positions are mandatory. Other details about required staff are available in the EOI.

7. **Q:** Are financial statements / bank statements required to be submitted with this EOI? If so, could you please provide information regarding the duration of the financial statements and any other specific requirements?
A: Financial statements / bank statements are not required with this EOI.
8. **Q:** In Section "Form EOI-3," could you please provide clarity on Question #07 regarding "Explain the result apprenticeship/attachment"? Are you requesting specific outcomes or numbers related to apprenticeships/attachments, or are you seeking information about the procedures or methods?
A: Information is required about procedures/methods used for the deployment of TVST graduates and the results with employers. For instance, X number of the TVST graduates (X% of the total enrollment) were successfully provided waged/ unwaged internships/ apprenticeships.
9. **Q:** Is an organization registered in Pakistan with the relevant authorities as not-for-profit/private limited/firm, functioning as a Training Service Provider (TSP), and delivering vocational and technical training services to national and international NGOs including NRSP and Punjab Skills Development Fund (PSDF) and utilizing certified curriculum, eligible to apply for this EOI, even if it is not registered/affiliated with NAVTTC/TEVTA?
A: Affiliation with NAVTTC and/or other provincial relevant TVET authorities is a fundamental requirement.
10. **Q:** Can an organization that implements PSDF technical training schemes and runs PSDF vocational courses, but is not registered/affiliated with NAVTTC/TEVTA, still be eligible to apply for this opportunity?
A: Please see response under question No. 9 above.
11. **Q:** If an organization is running NAVTTC courses but is not registered with NAVTTC, would it still be eligible to apply for this opportunity?
A: Please see response under question No. 9 above.
12. **Q:** What is the recommended structure for joint venture? Is it advisable to have a single lead organization with sub-contractors or consortium partners?
A: The recommended structure for joint venture is consurtieum with one partner as lead organization.
13. **Q:** Who will be Lead Organization? If an organization possesses substantial experience in delivering technical and vocational skill trainings but is not registered with NAVTTC/TEVTA, can it still act as the lead organization in a joint venture/consortium?
A: The lead organization should comply with eligibility criteria.

14. Q: In the case of a joint venture or consortium, if it qualifies for the opportunity, who will be the signing authority? Will it be the lead organization or all partners collectively?

A: Lead Organization.

15. Q: Is the entire assignment assigned to a single Training Service Provider (TSP), or is it possible for the assignment to be awarded to multiple TSPs on a district or trade basis?

A: This will depend on the EOIs. The preference will be given to EOIs that present practical approach for imparting TVST at scale.

16. Q: In the case of a joint venture, is it sufficient for one partner, out of two or three partners, to fulfill all the eligibility conditions, or is it required for all the partners to fulfill the complete eligibility conditions?

A: The lead organization should comply with eligibility criteria. However, the other consortium partner should also possess substantial relevant experience.

17. Q: Does the Training Service Provider (TSP) provide any traveling costs or stipend to the trainees?

A: No. It will be the responsibility of the client to provide honorarium/ DSA to the TVST participants.

18. Q: Does the Training Service Provider (TSP) provide any toolkits to the trainees upon completion of their training?

A: No. The toolkits will be provided separately by the client to successful TVST graduates.